



PROGRAM SUMMARY

NORTHERN MICHIGAN UNIVERSITY

CONTRACT ID: XZ20E37

➤ DAILY RATES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/CANADA

Class	Rate
Compact	\$36.00
Mid Size	\$37.00
Full Size 2 door	\$38.00
Full Size 4 door	\$39.00
Premium	\$55.00
Luxury	\$65.00
Minivan	\$65.00
Standard 4x4	\$65.00
Full Size 4x4	\$90.00
15 Passenger Van	\$100.00

Class	Canada
Economy	C\$44.00
Compact	C\$46.00
Midsized	C\$48.00
Full Size 2 door	C\$51.00
Full Size 4 door	C\$51.00



➤ TERMS & CONDITIONS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

Weekly/Monthly Factors: The weekly rate is 6 times the daily rate; monthly rate is 22 times the daily rate.

One-Way Surcharges: Compact through Full Size Rental Rate will be \$69.00/day; Premium through 15 Passenger Van will be the Daily Rate plus \$.40/mile.

Young Renter: National will not assess an additional charge when Customer's renter is between the ages of twenty-one (21) and twenty-four (24), provided that the rate selected at the time of rental is a rate or discount specified in this Agreement, or is the rate selected as a result of a Best Rate search.

Mileage Charges: Compact through Premium vehicle classes include unlimited free miles per day and per week, and 2,500 free miles per month; all other vehicle classes include 150 free miles per day, 1,050 free miles per week, and 2,500 free miles per month, as applicable. Any additional miles will be charged at the rate of \$0.25 per mile.

One-Day Surcharges: Rentals commencing on a Mon/Tue/Wed will be charged the Daily Rate plus \$5.00/day.

➤ GEOGRAPHIC SURCHARGES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/†CANADA

\$5 Charlotte; Cincinnati; Cleveland; Kansas City; Milwaukee; Minneapolis/St. Paul; New Orleans; Phoenix; Seattle; St. Louis; State of Illinois (unless otherwise indicated); State of New York (unless otherwise indicated)

\$10 Atlanta; Baltimore; Boston; Chicago; Commonwealth of Puerto Rico; Denver/Colorado Springs area; Detroit; Hartford; Los Angeles area (including LAX); Philadelphia; Pittsburgh; Providence; San Francisco area; State of Alaska; State of Texas; Washington DC

\$25 NY/NJ/CT Metro area; Newark; JFK Airport, LGA Airport, Manhattan

For rentals commencing in Manhattan all day Friday through 12:59pm Sunday and for rentals commencing at JFK and LaGuardia Airports between the hours of 1:00pm Friday through 12:59pm Sunday, current published rates, less a discount will apply.

†Geographic Surcharges may apply at some Canadian locations.

➤ DRIVER PROTECTION PRODUCTS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

DW: Business rentals only-On all products and discounts the renter is not responsible for loss and/or damage to the rental vehicle.

Liability: Business rentals only-On all products and discounts primary liability limits shall be 100/300/50.

➤ MISCELLANEOUS INFORMATION: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

Best Rate: The best rate is automatically extended to the customer with no loss of contract risk benefits. All Agreement terms and conditions will follow the best rate.

PROGRAM SUMMARY

NORTHERN MICHIGAN UNIVERSITY

CONTRACT ID: XZ20E37

➤ **DAILY RATES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/CANADA/COMMERCIAL TRUCK**

Class	Rate
Compact	\$36.00
Mid Size/Intermediate	\$37.00
Standard Size	\$38.00
Full Size	\$39.00
Premium	\$55.00
Luxury	\$65.00
Premium Luxury	\$65.00
Mini-Van	\$65.00
Mid Size SUV	\$65.00
Standard Size SUV	\$65.00
Full Size SUV	\$90.00
Standard Size Truck	\$55.00
Full Size Truck	\$55.00
Cargo Van	\$55.00
Standard size Hybrid	\$46.00
Full Size Hybrid	\$47.00
Small SUV Hybrid	\$72.00
15 Passenger Van	\$100.00

SIPP	Class	Daily Rate	Weekly Rate	Monthly Rate	Mileage
DBox	16' Box	\$70.00	\$350.00	\$1,517.00	\$0.14/mile
FBox	24' Box	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
GBox	26' Box	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
OPAR	3/4 ton P/up 2wd	\$60.00	\$300.00	\$1,300.00	\$0.14/mile
OQAR	3/4 ton P/up 4wd	\$65.00	\$325.00	\$1,408.00	\$0.14/mile
UPAR	1 ton P/Up 2wd	\$70.00	\$350.00	\$1,517.00	\$0.14/mile
UQAR	1 ton P/Up 4wd	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
RKAR	Cargo Van	\$53.00	\$265.00	\$1,148.00	\$0.14/mile
UKAR	High-top Cargo	\$60.00	\$300.00	\$1,300.00	\$0.14/mile
BCUT	12' Cutaway	\$58.00	\$290.00	\$1,257.00	\$0.14/mile
DCUT	14-15' Cutaway	\$63.00	\$315.00	\$1,365.00	\$0.14/mile
BBOX	12' Box	\$63.00	\$315.00	\$1,365.00	\$0.14/mile
ASTK	10' Stakebed	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
BSTK	12'-14' Stakebed	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
DSTK	15-16' Stakebed	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
FSTK	24' Stakebed	\$90.00	\$450.00	\$1,950.00	\$0.14/mile
GSTK	26' Stakebed	\$90.00	\$450.00	\$1,950.00	\$0.14/mile

†Commercial Truck-see agreement for details.

Class	Canada
Economy	C\$44.00
Compact	C\$46.00
Midsize	C\$48.00
Full Size 2 door	C\$51.00
Full Size 4 door	C\$51.00

➤ **TERMS & CONDITIONS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)**

Weekly/Monthly Factors: The weekly rate is 6 times the daily rate; monthly rate is 22 times the daily rate.

Mileage Charges: Base Rental Rates for Compact through Premium vehicle classes include unlimited free miles per day and per week, and 2,500 free miles per month; all other vehicle classes include 200 free miles per day, 1,100 free miles per week, and 2,500 free miles per month, as applicable. Any additional miles will be charged at the rate of \$0.20 per mile.

➤ **GEOGRAPHIC SURCHARGES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)**

Airport Locations:

- \$5 Charlotte; Cincinnati; Cleveland; Kansas City; Milwaukee; Minneapolis/St. Paul; New Orleans; Phoenix; Seattle; St. Louis; State of California (excluding LAX and SFO); State of Illinois (unless otherwise indicated); State of New York (unless otherwise indicated)
- \$10 Atlanta; Baltimore; Boston; Chicago; Denver/Colorado Springs; Detroit; Hartford; Los Angeles Airport (LAX); Philadelphia; Pittsburgh; Providence; San Francisco Airport (SFO); State of Texas; Washington DC

All Locations:

- \$10 State of Montana; State of Nebraska (excluding Omaha and Lincoln); State of North Dakota; State of South Dakota; State of West Virginia; State of Wyoming; Bemidji and Moorhead, MN; Commonwealth of Puerto Rico; State of Alaska
- \$14 NY/CT/NJ Metro; including Westchester, Islip, and Newark airports
- \$18 New York City Boroughs; including JFK and LaGuardia airports

†Geographic Surcharges may apply at some Canadian locations.

➤ **DRIVER PROTECTION PRODUCTS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)**

DW: Includes full DW (no deductible).

SLP: Split Limits of 100/300/50.



**LOCAL PROCEDURE CLARIFICATION MEMORANDUM FOR NORTHERN MICHIGAN
UNIVERSITY**

REGARDING: CUSTOMER NUMBER #59W2652 FOR BUSINESS RENTALS

TO: NORTHERN MICHIGAN UNIVERSITY TRAVELERS
FROM: SARAH YAGER - ENTERPRISE RENT A CAR
SUBJECT: SERVICE CLARIFICATION
DATE: 10/7/2014

SUMMARY

This memorandum is provided to Northern Michigan University travelers with the intention of clarifying the current rental program that exists between Enterprise Rent a Car and Northern Michigan University.

PRIMARY CONTACT

Regional Corporate Sales Manager, Sarah Yager will be responsible to maintain an open line of contact with Northern Michigan University, for any questions, reporting, or service clarification needs. Ultimately, any service or billing issues at the branch level will be resolved by the local office manager Laura Pierce (906) 225-8690.

PREFERRED BRANCHES

The preferred branch for Northern Michigan University in the Marquette area with delivery of vehicles and/or a jumpstart option will be the Enterprise Rent A Car location listed below:

Marquette:

Marquette
2274 W. US 41 HWY
MARQUETTE, MI 49855
PHONE: (906) 225-8690

** The local office will adhere to rates and jumpstart procedures. Free pick up service and delivery of vehicles for your traveler is also offered.

JUMPSTART

The Marquette location servicing Northern Michigan University will offer a convenient program for rentals needed during our non-business hours. The JUMPSTART option is available as outlined below for those rentals that would be needed before the open of our business hours and returned after the close of the business day (over 24 hours).

1. For any Monday – Friday rental requested between 3 PM and 6PM for an early morning trip the following day, a \$10 fee would be charged with regular daily charges beginning at the opening of our next business day.
2. For any rental requesting a WEEKEND QUICKSTART, a fee of \$10 per 24-hour day will be charged.

- a. For a Friday rental: the jumpstart fee would be \$30 to start charges on Monday at the opening time of the Preferred Branch.
- b. For a Saturday rental: the jumpstart fee would be \$20 to start charges on Monday morning at the opening time of the Preferred Branch.

RESERVATION CANCELLATION POLICY

All reservations may be cancelled, with no penalty, up to 24 hours in advance of the delivery time requested. For cancellations made less than 24 hours from the delivery time the following will apply:

- Vehicles Economy – Full Size there will be no charge. You may cancel at any time without penalty.
- For all specialty vehicles including SUV, Minivan, Luxury Car, and Passenger Van there will be a one day rental fee if not cancelled 24 hours or more before the scheduled delivery time.

FUEL POLICY

The Marquette branch servicing Northern Michigan University should follow the following guidelines as a fuel policy. All vehicles rented to Northern Michigan University will begin with a full tank of fuel. The Enterprise representative will notate the full tank when the vehicle is delivered and will verify the remaining level upon return of the vehicle. Vehicles returned with the same amount as when delivered will not be charged. If the vehicle is returned with less fuel, Enterprise will charge a premium price that is above pump pricing to refuel the vehicle back to the original notated fuel level.

* Please note that the premium pricing charged will vary and is based on average market fuel pricing.

BILLING

All Northern Michigan University rentals will be paid for via University "P Card".

SERVICE GUARANTEE

Enterprise Rent a Car wants to ensure each traveler the best possible service for your rental needs. If at any time you feel as though your level of service was not satisfactory please do not hesitate to contact us. Your satisfaction is our goal and your feedback is appreciated.