

ARTICULATION AGREEMENT

Between

Fox Valley Technical College
A.A.S. Degree in Hospitality Management

And

Northern Michigan University
College of Technology and Occupational Sciences
B.S. Degree in Hospitality Leadership

September 21, 2023

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Article I Agreement on Principle

Northern Michigan University (NMU) and Fox Valley Technical College agree that students who choose to transfer from a community college to a senior college or university to earn a bachelor's degree should be provided with a smooth curriculum transition that minimizes loss of credit and duplication of coursework. Therefore, Northern Michigan University and Fox Valley Technical College agree to enter into this curriculum articulation agreement for students who complete the A.A.S. in Hospitality Management at Fox Valley Technical College and transfer to NMU to complete the Bachelors of Science in Hospitality Leadership. Both institutions enter into this agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

Article II Agreement on Program Specifics

Northern Michigan University (NMU) and Fox Valley Technical College agree that any student who has successfully completed the minimum requirements outlined on the attached articulation guide may transfer the course credits indicated toward the Bachelors of Science in Hospitality Leadership degree at Northern Michigan University. Students who follow this articulated program agreement must apply and be admitted to Northern Michigan University. students will receive equal consideration with other students seeking admission and financial aid. The bachelor's degree graduation requirements for students who follow this articulated program agreement are listed on the attached articulation guide.

Article III Agreement on Communication

Northern Michigan University (NMU) and Fox Valley Technical College agree to cooperate in communication with each other and with their common and respective publics concerning the established relationship between the two institutions. Communication may include the development of various kinds of publications to inform those who might benefit personally or professionally from the opportunities provided by this agreement. Faculty and staff at both institutions will share the information in this agreement with interested and qualified students and both institutions will provide counseling and advising to students and prospective students.

Article IV Agreement on Maintenance and Review Procedures

At least one administrative or faculty member from each institution will be appointed to act as agents for the implementation of this agreement, to speak for the institutions and to communicate changes to respective faculty members, advisors, counselors, and others to whom the information is pertinent. Responsibility for oversight of this agreement rests with the Associate Dean of Services at Fox Valley Technical College and the Associate Provost for Academic Affairs at Northern Michigan University

Both parties agree to communicate annually any changes in their respective programs that may affect this articulation agreement. During the third year, both parties will review the agreement for revision and possible renewal. If the agreement is not reviewed by the end of the effective agreement, Fox Valley Technical College students who started the articulated program prior to termination of the agreement, will be given three additional years to be admitted to NMU under terms of this agreement.

Note Regarding Michigan Transfer Agreement (MTA): Students who transfer to Northern Michigan University from a Michigan community college and who have *Michigan Transfer Agreement Satisfied* posted on their transcript will be considered to have met the requirements of NMU's General Education program. Students will still be expected to complete all other degree requirements, including graduation requirements (World Cultures requirement, Laboratory Science requirement, and Math and English Competency requirement) and any courses listed as "Other Required Courses" that may also be General Education courses. Degree requirements can be found at www.nmu.edu/catalog. Transfer students who do not complete the entire block of courses required by the MTA will receive credit for courses they do complete on the basis of individual evaluation and established transfer equivalencies.

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Effective Dates of this Articulation Agreement: **September 21, 2023-September 21, 2026**

Introduction:

The purpose of this articulation agreement is to provide a smooth transition for students who want to earn an A.A.S. degree in Hospitality Management at Fox Valley Technical College prior to a transfer to Northern Michigan University to complete a B.S. degree in Hospitality Leadership. As displayed in this document, the first and second years of coursework are completed at Fox Valley Technical College and the third and fourth years at NMU.

Graduates of NMU's Bachelor of Science in Hospitality Leadership are confidently prepared for operational positions in the dynamic hospitality industry. The program takes pride in integrating theory and practice, providing students opportunities to experience the leadership roles necessary for thriving careers in both the independent and corporate sectors of food service, meetings and events, destination marketing organizations, and more. Key highlights include in-depth concept development, financial management, leadership theory, personnel administration, and trending customer service practices, developing tomorrow's industry leaders.

Effective Dates:

The effective dates of this agreement are from September 21, 2023-September 21, 2026. If this agreement is not renewed at the end of the effective period, students who have already started this articulated program at Fox Valley Technical College will be given three additional years to be admitted to NMU under the terms of this agreement. Students, who began the program prior to the effective date, may use the agreement to the extent that the requirements completed are consistent with this agreement.

First and Second Years at Fox Valley Technical College

The first and second years of NMU's Hospitality Leadership, B.S. degree is Fox Valley Technical College's, A.A.S. degree in Hospitality Management. A maximum of 90 semester credits may transfer to NMU from a two-year college. Unless otherwise designated, a grade of C- or higher is required for transfer to NMU. Students must achieve a minimum grade of a "C" for each required Hospitality Leadership course. The following section is a recommended course sequence for Fox Valley Technical College's A.A.S degree in Hospitality Management with restricted selections to meet requirements within NMU's General Education Program:

FVTC Course #	Fox Valley Technical College Course Title	Credit Hours	NMU Equivalent	NMU Degree Requirements
	First Semester	14		
10-316-118	Sanitation for Food Service Ops	1	HM 1009/ HM 111	This course will substitute for HM 111 with SERVSAFE Sanitation certification.
10-109-152	Introduction to Hospitality	3	HM 114	Major
10-316-101	Introduction to Food Production	3	HM 1009/ HM 115	This course along with two additional courses below (10-109-140 and 10-109-109) will substitute for HM 115
10-316-120	Culinary Applications	2	HM 1009	Major Elective
10-801-195	Written Communication	3	EN 111	General Education (EFC)
10-103-120	MS Office Suite, Intro	2	BUS 1009	General Elective
	Second Semester	15		
10-109-105	Hospitality Concept Development	2	HM 1009	General Elective
10-109-125	Hospitality Sales and Promotion	2	HM1009/ HM 126	This course will substitute for HM 126 for the purpose of this agreement.
10-109-140	Principles of Group Sales	2	HM 115	This course along with two additional courses (10-316-101 and 10-109-109) will substitute for HM 115
10-109-126	Customer Service Management (also need to take Guest Service Experience in order to receive this equivalency)	3	HM 221	Major
10-801-196	Oral/Interpersonal Communication	3	SP 110	General Education (INTT)
10-109-103	Hospitality Law and Liability	3	HM 1009	General Elective
	Third Semester	15		
10-109-111	Room Operations	3	HM 1009	General Elective
10-109-109	Hospitality Industry Experience	1	HM 1009/ HM 115	This course along with two additional courses above (10-316-101 and 10-109-140) will substitute for HM 115
10-109-110	Guest Service Experience (also need to take Customer Service Management in order to receive this equivalency)	1	HM 221	Major
10-109-119	Hospitality Security	2	HM 1009	General Elective
10-109-131 10-316-142	Tourism: A Community Approach AND Catering and Special Event Planning	3 2	HM 1009/ HM 120	These two courses will substitute for HM 120
10-804-123	Math with Business Apps	3	MA 1009	General Elective
	Fifth Semester	16		
10-809-172	Introduction to Diversity Studies	3	SOCR 1009	General Education (SOCR)

10-316-123	Hospitality Supervision	3	HM 265	This course will substitute for HM 265 for the purpose of this agreement.
10-316-141	Food, Beverage, and Labor Cost Controls	3	HM 214	Major
10-531-101	First Aid/CPR, Principles and Practices	1	HL 242	General Elective
10-809-198	General Ed Psychology	3	PSY 101	General Education
	Transfer Elective	3		General Elective
	Total Credit Hours:	60		

For the purpose of this agreement, automatic course substitutions will be made for the following courses: HM 111 Food Service Sanitation, HM 115 Professional Cooking I, HM 120 Professional Cooking II, HM 265 Facilities, Equipment and Technology, and HM 126 Procurement for Food Service Operations. Students that do not follow this agreement will not get credit for the course substitutions.

Third and Fourth Years at NMU...

The third and fourth years of NMU's Hospitality Leadership, B.S. degree are comprised **60** credits. To qualify for a bachelor's degree at NMU, students must meet all graduation requirements, which include the courses listed below at NMU.

NMU Course #	NMU Course Title	Credit Hours	NMU Degree Requirements
	Semester One - Fall	16	
HM 305	Leadership of Hospitality Personnel	4	Major
HM 330	Beverage and Bar Management	4	Major
EN 211	College Composition II	4	General Education / Grad Req
GEN ED	General Education Quantitative Reasoning/Math Competency Requirement Course	4	General Education / Grad Req
	Semester Two - Winter	16	
HM 310	Menu Analysis and Design	4	Major
HM 350	Events Management	4	Major
GEN ED	General Education Scientific Inquiry	4	General Education
GEN ED	General Education Perspectives on Society (HM 205 Food and Film recommended)	4	General Education & Major Elective
	Semester Three - Fall	16	
HM 415	Hospitality Personnel Administration	4	Major
HM 449	Financial Management of Hospitality Operations	4	Major
GEN ED	General Education Scientific Inquiry with lab	4	General Education / Grad Req
GEN ED	General Education Human Expression	4	General Education
	Semester Four - Winter	12	
HM 405	Hospitality Senior Seminar	2	Major
HM 450	Operational Planning for the Hospitality Industry	4	Major
GRAD REQ WC	Graduation Requirement -World Cultures Course	4	Graduation Requirement
Electives	Select 2 elective credits to meet the 120 credit degree requirement	2	General Elective
	Total Credit Hours:	60	

3 HM credits from Fox Valley Technical College will be moved to the BS Degree in Hospitality Leadership technical concentration to satisfy the 64 credit requirement.

Suggested Course Sequence:

Third Year	Fourth Year
<u>Fall Semester:</u> HM 305 Leadership of Hospitality Personnel (4cr) HM 330 Beverage and Bar Management (4cr) EN 211 College Composition II (4cr) GEN ED (Quantitative Reasoning/Math Competency) (4cr) Semester Total: <u>16</u> cr.	<u>Fall Semester:</u> HM 415 Hospitality Personnel Administration (4cr) HM 449 Financial Mgmt of Hospitality Operations (4cr) GEN ED Scientific Inquiry with lab (4cr) GEN ED Human Expression (4cr) Semester Total: <u>16</u> cr.
<u>Winter Semester:</u> HM 310 Menu Analysis and Design (4cr) HM 350 Events Management (4cr) GEN ED Scientific Inquiry (4cr) GEN ED Perspectives on Society (HM 205 Food and Film) (4cr) Semester Total: <u>16</u> cr.	<u>Winter Semester:</u> HM 405 Hospitality Senior Seminar (2cr) HM 450 Operational Planning for Hosp. Industry (4cr) GRAD REQ World Cultures (4cr) Electives to meet the 120 credit degree requirement (2cr) Semester Total: <u>12</u> cr.

Additional Graduation Requirements:

1. At least 8 credits of the major and 4 credits of the minor must be earned at NMU.
2. A total of 120 credit hours with a minimum of 30 earned at NMU, and a minimum NMU GPA of 2.0 must be earned for any degree.
3. Any minimum grade or GPA requirements for the major and/or minor must be met.
4. NMU's General Education Program and all graduation requirements must be completed by the student, including the World Cultures requirement, Laboratory Science requirement, and Math and English Competency requirement.

Notes to Students:

1. Complete the articulated program as indicated in this articulation guide. Any course substitutions should only be made with the guidance of an advisor or counselor to assure that all requirements are met;
2. Students are encouraged to meet with the Hospitality Leadership adviser/coordinator at NMU early, before completing an admission application to NMU; and
3. A copy of the articulation agreement should be brought to all advising sessions. Copies of this agreement are available on the [NMU Undergraduate Admissions Website](#) and at the [Academic Affairs Office, NMU](#).

Based on NMU's 2023-2024 University Bulletin

For further information regarding the selection and transfer of courses, contact one of NMU's Transfer Admissions Counselors, at 1-800-682-9797 or transfer@nmu.edu.

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We the representatives of Fox Valley Technical College and Northern Michigan University agree to the terms of this agreement, which will be for an initial period of three (3) years.

Signatures

Fox Valley Technical College

Mike Balistreri 10/03/2023
Mike Balistreri Date
Culinary Department Chair

Trent Sorensen 10/03/2023
Dr. Trent Sorensen Date
Associate Dean of Service

Scott Borley 10/03/2023
Scott Borley Date
Dean of Business, IT and Service

Jennifer A. Lanter 10/21/2023
Dr. Jennifer Lanter Date
Vice President of Instruction and Chief Academic Officer

Northern Michigan University

Brock Tessman 10/31/2023
Dr. Brock Tessman Date
President

Leslie G. Warren 10/31/2023
Dr. Leslie Warren Date
Interim Associate Provost and Vice President for Academic Affairs

CC: NMU Registrar
NMU Director of Admissions
NMU Transfer Admissions Counselor
NMU Director of Student Success and Wellness
NMU Hospitality and Tourism Management