

# **ARTICULATION AGREEMENT**

between

**Gogebic Community College**

A.A.S. Degree in Ski Area Management

and

**Northern Michigan University**

College of Business

B.S. Degree in Ski Area Business Management

October 10, 2012

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## Article I

### Agreement on Principle

Northern Michigan University and Gogebic Community College agree that students, who choose to transfer from a community college to a senior college or university to earn a bachelor's degree, should be provided with a smooth curriculum transition that minimizes loss of credit and duplication of coursework. Therefore, Northern Michigan University and GCC agree to enter into this curriculum articulation agreement for students who complete the Associate Degree in Ski Area Management at Gogebic Community College and transfer to Northern Michigan University to complete the Bachelors of Science in Ski Area Business Management. Both institutions enter into this agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

## Article II

### Agreement on Program Specifics

Northern Michigan University and Gogebic Community College agree that any student who has successfully completed the minimum requirements outlined on the attached articulation guide may transfer the course credits indicated toward the Ski Area Business Management program at Northern Michigan University. Students who follow this articulated program agreement must apply and be admitted to Northern Michigan University. Gogebic Community College students will receive equal consideration with other students seeking admission and financial aid. The bachelor's degree graduation requirements for students who follow this articulated program agreement are listed on the attached articulation guide.

## Article III

### Agreement on Communication

Northern Michigan University and Gogebic Community College agree to cooperate in communication with each other and with their common and respective publics concerning the established relationship between the two institutions. Communication may include the development of various kinds of publications to inform those who might benefit personally or professionally from the opportunities provided by this agreement. Faculty and staff at both institutions will share the information in this agreement with interested and qualified students and both institutions will provide counseling and advising to students and prospective students.

## Article IV

### Agreement on Maintenance and Review Procedures

At least one administrative or faculty member from each institution will be appointed to act as agents for the implementation of this agreement, to speak for the institutions and to communicate changes to respective faculty members, advisors, counselors, and others to whom the information is pertinent. Responsibility for oversight of this agreement rests with the Dean of Academic Instruction at Gogebic Community College and the Associate Provost for Academic Affairs at Northern Michigan University

Both parties agree to communicate annually any changes in their respective programs that may affect this articulation agreement. During the third year, both parties will review the agreement for revision and possible renewal. If the agreement is not reviewed by the end of the effective agreement, Gogebic Community College students who started the articulated program prior to termination of the agreement, will be given three additional years to be admitted to Northern Michigan University under terms of this agreement.

This agreement is in effect from August 2012 until August 2017. *Note: Students, who began Gogebic Community College's Ski Area Management program prior to the effective date of this agreement, may use the agreement to the extent that the program requirements followed are consistent with this agreement.*

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Effective Dates of this Articulation Agreement: August 2012 until August 2017

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## Introduction:

The purpose of this articulation agreement is to provide a smooth transition for students who want to earn an A.A.S. degree in Ski Area Management at Gogebic Community College prior to a transfer to Northern Michigan University to complete a B.S. degree in Ski Area Business Management. As displayed in this document, the first and second years of coursework are completed at Gogebic Community College and third and fourth years at Northern Michigan University.

The ski area business management program is a joint program between Northern Michigan University and Gogebic Community College in Ironwood, MI. At Gogebic Community College, students learn the technical skills necessary to manage ski areas or functional areas in ski area operations. At Northern Michigan University, students gain comprehensive knowledge of accounting, finance, management, marketing and computer information systems. Graduates of the ski area business management program are placed at resorts nationwide.

## Effective Dates:

The effective dates of this agreement are from August 2012 until August 2017. If this agreement is not renewed at the end of the effective period, students who have already started this articulated program at Gogebic Community College will be given three additional years to be admitted to Northern Michigan University under the terms of this agreement. Students, who began the program prior to the effective date, may use the agreement to the extent that the requirements completed are consistent with this agreement.

## First and Second Years at GCC:

The first and second years of Northern Michigan University's Ski Area Business Management, B.S. degree is Gogebic Community College, Ski Area Business Management, A.A.S. degree. Although it includes up to 64 credit hours, only a maximum of 64 semester credits and an additional 4 semester credits in physical education activity courses may transfer to Northern Michigan University from a two-year college. Unless otherwise designated, a grade of C- or higher is required for transfer to Northern Michigan University. The following section displays GCC's A.A.S degree with restricted selections to meet requirements within Northern Michigan University's Liberal Studies Program:

<b>GCC Course #</b>	<b>Gogebic Community College Course Title</b>	<b>Credit Hours</b>	<b>NMU Equivalent</b>	<b>NMU Degree Requirements</b>
ENG 101	English Composition I	3	EN 111	Liberal Studies, Div. I, Communication
ENG 102*	English Composition II	3	EN 211	Liberal Studies, Div. I, Communication
SOC 101* or SOC 102*	Intro to Sociology Social Problems	3	SO 101 SO 113	Liberal Studies, Div. IV, Social Science
	Select any Physical Education activity course	1	HP Credit	Health Promotion
ACC 201	Principles of Accounting I	4	ACT 230	Major
ECO 201*	Macroeconomics	3	EC 202	Other Required Course
ECO 202*	Microeconomics	3	EC 201	Other Required Course
ORI 100	Freshman Seminar	1		Major
PED 202	Responding to Emergencies	2		Major
SPE 105	Interpersonal Communications	3		Major
SAM 100	Introduction to Ski Management	3		Major
SAM 101	Ski Area Layout	3		Major
SAM 103	Ski Lift Construction and Design	3		Major
SAM 104	Ski Equipment Mechanics	2		Major
SAM 105	Ski Area Maps	1		Major
SAM 106	Snowmaking Fundamentals	2		Major
SAM 107	Slope Grooming Fundamentals	2		Major
SAM 200	Ski Area Operation/Cost Analysis	3		Major
SAM 202	Risk Management & Related Issues	2		Major
SAM 205	Applied Industrial Skills	2		Major
SAM 230/231	Co-op Work Experience	15		Major
<b>Total Credit Hours:</b>		<b>64</b>		

\* Utilizing electives to transfer towards BS graduation requirement

Admission to Northern Michigan University does not guarantee admission to the College of Business. The following majors must apply for admission: accounting, accounting/computer information systems, business computer information systems, finance, personal financial planning, management, marketing, office systems, entrepreneurship, and ski area business management.

To be eligible for admission, applicants must meet the following requirements:

1. Complete forty-eight (48) semester credits with a minimum grade point average of 2.25 in the pre-admission courses listed below in Item 2. Current enrollment can count toward meeting the minimum requirements; however, formal admission will not be granted until successful completion of the minimum credits.
2. Successfully complete the following pre-admission course: EN 111 and 211; MA 103 and 171; ACT 230 and 240; EC 201 and 202; CIS 112 and 212; eight (8) semester credits in liberal studies courses; and other credits to total 48 semester credit hours.

## Third and Fourth Years at NMU...

The third and fourth years of NMU's Ski Area Business Management B.S. degree is comprised of 67 credits. To qualify for a bachelor's degree at NMU, students must meet all graduation requirements, which include the courses listed below at NMU.

NMU Course #	NMU Course Title	Credit Hours	NMU Degree Requirements
	Select two courses:	8	Liberal Studies, Div. II Humanities*
PY 100L MA 103	Psych. as a Natural Science (laboratory science) Finite Math	8	Liberal Studies, Div. III, Natural Science/Math
	Select one course:	4	Liberal Studies, Div. IV, Social Science*
MA 171	Introduction to Probability and Statistics	4	Liberal Studies, Div. V, Formal Communication Studies
	Select one course:	4	Liberal Studies, Div. VI, Visual & Performing Arts*
HP 200	Physical Well Being	1	Health Promotion
ACT 240	Principles of Accounting II	4	Major
FIN 351	Management of Financial Resources	4	Major
MGT 221	Business Law I: Legal Environment of Business	4	Major
MGT 240	Organizational Behavior and Management	4	Major
MGT 325	Operations Management	4	Major
MGT 344	Managerial Communication	4	Major
MKT 230	Introduction to Marketing	4	Major
	Select a total of 6 credits:	6	Major
MGT 326	Deterministic Models in Business (4 cr)		
MGT 327	Random Models in Business (4 cr)		
MGT 341	Event Planning (2 cr)		
MGT 342	Event Management (2 cr)		
MGT 343	Human Resource Management (4 cr)		
MGT 417	Organizational Theory, Structure and Design (4 cr)		
MGT 436	Strategic Management (4 cr)		
CIS 112	Microsoft Applications for Business Students	2	Other required
CIS 212	Computer Assisted Problem Solving for Business	2	Other required
<b>Total Credit Hours:</b>		<b>67</b>	

\*At least one Liberal Studies course out of 16 credits must be an upper division course.

## Third and Fourth Year Suggested Course Sequence:

Third Year at NMU	Fourth Year at NMU
<u>Fall Semester:</u>	<u>Fall Semester:</u>
ACT 240 Principles of Accounting II 4 cr.	Div II Humanities elective** 4 cr.
MA 103 Finite Math 4 cr.	Div VI V&PA elective** 4 cr.
CIS 112 MS Applications for Business 2 cr.	HP 200 Physical Well Being** 1 cr.
PY100L Psych. as a Natural Science** 4 cr.	MGT 327 Random Business Models 4 cr.
MKT 230 Introduction to Marketing** 4 cr.	MGT 344 Managerial Communication** 4 cr.
Semester Total: 18 cr.	Semester Total: 17 cr.
<u>Winter Semester:</u>	<u>Winter Semester:</u>
MGT 240 Org. Behavior & Management** 4 cr.	FIN 351 Management of Financial Resources** 4 cr.
Div II Humanities elective** 4 cr.	Div IV Social Science elective** 4 cr.
MA 171 Introduction to Probability & Statistics** 4 cr.	MGT 325 Operations Management 4 cr.
MGT 221 Business Law 4 cr.	MGT 436 Strategic Management 4 cr.
CIS 212 Computer Assisted Problem Solving 2cr.	Semester Total: 16 cr.
Semester Total: 18 cr.	

\*\* Courses also available during summer.

## **Additional Graduation Requirements:**

1. At least 32 credit hours of a major must be earned at NMU;
2. A minimum of 128 credit hours are required for a B.S. in Ski Area Business Management;
3. The Liberal Studies Program completed by the student must fulfill the 300-level requirement, World Cultures requirement, and Laboratory Science requirement;
4. Complete the Health Promotion requirement, which includes HP 200 and an HP activity course; and
5. Earned Associate Degree in Ski Area Management from Gogebic Community College.

## **Notes to Students:**

1. Complete the articulated program as indicated in this articulation guide. Any course substitutions should only be made with the guidance of an advisor or counselor to assure that all requirements are met;
2. Students are encouraged to meet with the Ski Area Business Management coordinator at Northern Michigan University early, before completing an admission application to Northern Michigan University; and
3. A copy of the articulation agreement should be brought to all advising sessions. Copies of this agreement are available at Academic Affairs Office, Northern Michigan University.

**Revised October 10, 2012/ Based on NMU's 2012-2013 University Bulletin**

For further information regarding the selection and transfer of courses, contact one of NMU's Transfer Admissions Counselors, at 1-800-682-9797 or [transfer@nmu.edu](mailto:transfer@nmu.edu).